



Date: 18th April, 2022

Report	
Name of Activity	Workshop on “Networking For Success”
Date	25 th April, 2022
Venue	Seminar Hall
Organized by	Management Department, Mangalmai Institute of Management & Technology
No. of Beneficiaries	123 students
Resource Person	Mr.Nilanjan Mukherjee, Deputy General Manager - HR, Relaxo Group ,Relaxo Footwear Ltd.
Activity In-charge	Ms. Manisha Sharma, Faculty , MIMT
Objectives	<ul style="list-style-type: none">• The aim of this workshop was to learn how to build effective business networks• To know how to take a strategic approach to building and maintaining their network• To be able to follow up, develop the relationship and stay in touch over the longer term.
Content	Networking is a cold way of saying what it really is – relationship building. When you build relationships the right way, you can grow profile and awareness of yourself or your company, find new opportunities; generate sales leads, and more. Mangalmai Institute of Management Technology, Greater Noida conducted a workshop on “ Networking For Success ” on 25 th April, 2022. The event was started with welcome note to all the dignitaries and the resource person. The guest was welcomed by presenting tulsi sapling. The resource person to take the workshop was Mr.Nilanjan Mukherjee , Deputy General Manager - HR, Relaxo Group ,Relaxo Footwear Ltd.



	<p>The event was hosted by Priyanshi Negi, student of BBA 1st Year. She read the profile of resource person to give his brief introduction to the audience and invited him for starting his session. He described in detail about Relationship building and face-to-face business networking skills and they are critical to effective business performance. Further he said that Whether your organization calls it social acumen, relationship development, rainmaking, or connectivity, business networking skills are often ignored or misunderstood. Business networking is more than being an extrovert or collecting as many business cards as you can. The reality is that networking is the basis for deep and meaningful relationships and is a set of skills that can be developed. The students of BCA, BBA & B.COM attended the workshop and were enthusiastic by learning the networking techniques. It was a great learning for all the students.</p>
Outcome of Activity	<p>Students are able to learn how to evaluate the effectiveness of their networking efforts, how to make meaningful contacts, how to enter existing groups, and how to demonstrate their competence and character.</p>

LIST OF BENEFICIARIES:

S.No	Name of the Student	Course
1.	ASHWIN KUMAR SINGH	BCA III
2.	SRISHTI	BCA III
3.	VIVEK NANDAN	BCA III
4.	KANHAIYA LAL	BCA III
5.	KARAN	BCA III
6.	DEV RISHI	BCA III
7.	JASMINE	BCA III
8.	NEHAL KUMAR	BCA III



9.	KAUSHAL THAKUR	BCA III
10.	KARTIKE KUMAR	BCA III
11.	PALLAVI RAWAT	BCA III
12.	MD NAZISH HUSSAIN	BCA III
13.	VAQUAAR	BCA III
14.	SAURAV KASHYAP	BCA III
15.	VIKAS KUMAR MAURYA	BCA III
16.	MANISH KUMAR SINGH	BCA III
17.	SHUBHAM CHAUHAN	BCA III
18.	AKASH RANJAN	BCA III
19.	NISHIKA BOHRA	BCA III
20.	SONAL BALIYAN	BCA III
21.	PUSHPAM SINHA	BCA III
22.	RISHABH JAIN	BCA III
23.	GAURAV KUMAR	BCA III
24.	RAHUL BISWAS	BCA III
25.	AMAN KUMAR TIWARI	BCA III
26.	HARSH KUMAR CHAUHAN	BCA III
27.	ASHUTOSH KUMAR	BCA III
28.	VIKRANT	BCA III
29.	SHUBHAM KUMAR	BCA III
30.	RAJU SHARMA	BCA III
31.	SUBHAM	BCA III
32.	DEEKSHA VERMA	BCA III
33.	ANJALI SINGH	BCA III



34.	ABHISHEK	BCA III
35.	SHUBHAM RAJ	BCA III
36.	JAYANT KUMAR PRAJAPATE	BCA III
37.	ARTI SINHA	BCA III
38.	UDIT SHARMA	BCA III
39.	LALIT CHAUHAN	BCA III
40.	SHAURYA SINGH	BCA III
41.	MISHRA ROHIT UPENDRA	BCA III
42.	VISHAL MALLICK	BCA III
43.	SHANI RAI	BCA III
44.	MUKESH SINGH	BCA III
45.	RAHUL KUMAR	BCA III
46.	VISHAL SINGH	BCA III
47.	MD AFROJ KHAN	BBA III
48.	UZMA SHAZLI	BBA III
49.	MD RAZAUR RAHMAN	BBA III
50.	MD WASIM ZAFAR	BBA III
51.	GARIMA SINGH	BBA III
52.	TANISHA RAJ	BBA III
53.	ADARSH TRIPATHI	BBA III
54.	ROHITKUMAR THAKUR	BBA III
55.	SAHIL	BBA III
56.	CHAITANYA ARYA	BBA III
57.	AMAN BHATT	BBA III
58.	MANISH CHAUHAN	BBA III



59.	SANJAY KUMAR	BBA III
60.	BINEESHA JAISAWAL	BBA III
61.	MANISHA SINGH	BBA III
62.	POOJA MISHRA	BBA III
63.	DEEPANSHU SHARMA	BBA III
64.	SHIVAM BANSAL	BBA III
65.	ANKIT KUMAR	BBA III
66.	VISHAL MISHRA	BBA III
67.	PRIYANSHU SHARMA	BBA III
68.	TRISHLA KRISHNA	BBA III
69.	KRISHNA TRIPATHI	BBA III
70.	SUMIT KUMAR SINGH	BBA III
71.	BAJRANG KUMAR TIWARI	BBA III
72.	SAURAV UPADHYAY	BBA III
73.	SAURAV KUMAR	BBA III
74.	ANIKET GAUTAM	BBA III
75.	HARSHVARDHAN	BBA III
76.	SONALI RAJ	BBA III
77.	ANKIT KUMAR SINGH	BBA III
78.	AMAN KUMAR	BBA III
79.	ABHISHESH MISHRA	BBA III
80.	TANU	BBA III
81.	RITVIK SINGHAL	BBA III
82.	CHANDA KUMARI	BBA III
83.	KOMAL KUMARI	BBA III



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84.	BHASKAR MISHRA	BBA III
85.	ADARSH KASHYAP	BBA III
86.	SHIVANI RAWAT	BBA III
87.	SWATI SRIVASTAVA	BBA III
88.	SAGAR	BBA III
89.	ROUSHAN KUMAR PRASAD	BCOM III
90.	PRINCE SHARMA	BCOM III
91.	SAKSHAM KHARI	BCOM III
92.	PULKIT NAGAR	BCOM III
93.	MD ANAS	BCOM III
94.	PRASHUK JAIN	BCOM III
95.	RITIKA CHAUHAN	BCOM III
96.	MUSKAAN SHARMA	BCOM III
97.	SHIKHA SINGH BEAUTY	BCOM III
98.	NAVEEN	BCOM III
99.	YASH MANGAL	BCOM III
100.	KRITI KUMARI	BCOM III
101.	HARSH CHOUDHARY	BCOM III
102.	ANKIT KUMAR	BCOM III
103.	DHEERENDRA	BCOM III
104.	KARAN RIKHARI	BCOM III
105.	HEMANT SHARMA	BCOM III
106.	SONIYA KUMARI	BCOM III
107.	ASHISH YADAV	BCOM III
108.	KANISHKA ARYA	BCOM III



109.	SUBODH BHATI	BCOM III
110.	VASU KAUSHIK	BCOM III
111.	SHUBHAM SHUKLA	BCOM III
112.	SHEETAL	BCOM III
113.	ANUJ YADAV	BCOM III
114.	SHANKY BHATI	BCOM III
115.	VIPIN SHARMA	BCOM III
116.	ASHMITA SINGH	BCOM III
117.	RISHABH MISHRA	BCOM III
118.	PRASHANT SINGH	BCOM III
119.	ARCHANA BHARTI	BCOM III
120.	GAURAV BHATI	BCOM III
121.	GAGAN DUBEY	BCOM III
122.	SHAILESH PAL	BCOM III
123.	PRAKHAR KUMAR SHUKLA	BCOM III